## Preliminary Operating Statistics

## For the $4^{\text {th }}$ Quarter and Full Financial Year Ended 2013

Thai AirAsia ("TAA") continues to record a solid load factor of $81 \%$ in the quarter, despite the political protest in Bangkok. This was on the back of a high increase of $30 \%$ y-o-y in the number of passengers carried at around 3 million, and $32 \%$ increase in capacity. The additional capacity this quarter is to cater for the 6 new routes introduced- New routes: Bangkok - Siem Reap, Khon Kaen, Kunming; Krabi - Singapore; Bangkok - Phitsanulok; Chiang Mai - Krabi. Frequency increased in 7 routes: Bangkok - Chiang Rai, Chiang Mai, Krabi, Nakhon Si Thamarat, Surat Thani, Yangon and Hat Yai. TAA took in an additional of 4 aircraft this quarter, and ended the year with a total fleet of 35 aircraft. For FY2013, TAA recorded a 1 ppt y-0-y increase in its load factor to $83 \%$, and carried over 10.5 million passengers.

| Thai AirAsia | OCT - DEC |  |  |
| :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | Change |
| Passenger Carried ${ }^{1}$ | 2,956,243 | 2,272,368 | 30\% |
| Capacity ${ }^{2}$ | 3,657,420 | 2,777,760 | 32\% |
| Load Factor (\%) ${ }^{3}$ | 81 | 82 | -1 ppt |
| ASK (mil) ${ }^{4}$ | 3,593 | 2,801 | 28\% |
| RPK (mil) ${ }^{5}$ | 2,895 | 2,321 | 25\% |
| Number of stages ${ }^{6}$ | 20,319 | 15,432 | 32\% |
| Average stage length (km) | 983 | 1,009 | -3\% |
| Size of fleet at month end ${ }^{7}$ | 35 | 27 | 8 |


| Thai AirAsia | JAN - DEC |  |  |
| :--- | ---: | ---: | ---: |
|  | 2013 | 2012 | Change |
| Passenger Carried $^{1}$ | $10,500,381$ | $8,300,892$ | $26 \%$ |
| Capacity $^{2}$ | $12,626,820$ | $10,092,060$ | $25 \%$ |
| Load Factor (\%) $^{3}$ | 83 | 82 | 1 ppt |
| ASK (mil) $^{4}$ | 12,951 | 10,499 | $23 \%$ |
| RPK (mil) $^{5}$ | 10,829 | 8,618 | $26 \%$ |
| Number of stages $^{6}$ | 70,149 | 56,067 | $25 \%$ |
| Average stage length (km) $^{\text {Size of fleet at month end }}{ }^{7}$ | 1,026 | 1,040 | $-1 \%$ |

${ }^{(1)}$ Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)
${ }^{(2)}$ Number of seats flown
${ }^{(3)}$ Number of Passengers carried as a percentage of capacity
${ }^{(4)}$ Available Seat Kilometer (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometer flown
${ }^{(5)}$ Revenue Passenger Kilometer (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometer these passengers have flown
${ }^{(6)}$ Number of flights flown
${ }^{(7)}$ Number of aircraft including spares

